

RESUME

RAHUL RAMESRAO MAKODE

Address: - 2-8-222,
Shivshakti nagar
Nanded.

Mob. No: 9822783366

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OBJECTIVE

To carve out a niche for myself in industry by applying my skills, knowledge and experience by working in challenging and competitive environment, thereby contributing to the growth of self and that of Organization.

EDUCATION QUALIFICATION

Qualification	Board/University	Year	Percentage
M. Lib & Inf. Sci.	SRTMUN	Dec 2020	72.63%
M.A. History	SRTMUN	JUNE 2013	61.58%
HSC	Latur	Feb 2003	51 %
SSC	Latur	Mar 2001	52 %

LANGUAGE KNOWN

Marathi, Hindi, English

COMPUTER PROFICIENCY

Passed MS-CIT in 2008 (Percentage-88%) Well known MS-Office and SAP System

PROFESSIONAL EXPERIENCE

Employer: Reliance Retail Ltd.

Duration: Nov 2021 – Till Date

Reliance Retail Ltd. is the retail market chain worked as Department Manager.

The Arvind Store Nanded. July 2014 to 30 Sep 2021

Fashion at Big Bazaar Nanded. TL Nov 2009 To June 2012 Apparel

Responsibilities:

- ♦ A Store Manager is responsible for overseeing the daily operations of a store, making sure it runs smoothly and effectively.
- ♦ Their duties include motivating sales teams, creating business strategies, developing promotional material, and training new staff.
- ♦ Supervise the operational and organizational standards of the store, undertaking administrative tasks, monitoring inventory levels, and developing business strategies.
- ♦ Deliver excellent service to ensure high levels of customer satisfaction.
- ♦ Motivate the sales team to meet sales objectives by training and mentoring staff.
- ♦ Hire, train and oversee new staff.
- ♦ Respond to customer complaints and concerns in a professional manner.
- ♦ Ensure store compliance with health and safety regulations.
- ♦ Prepare detailed reports on buying trends, customer requirements, and profits.
- ♦ Undertake store administration duties such as managing store budgets and updating financial records.
- ♦ To be accountable for all aspects of the commercial operation of store by managing the performance of store teams to deliver agreed business targets.
- ♦ Responsible for store expense management, store budgets, inventory control increase sales throughout the year and achieve set financial targets.
- ♦ To increase the shop customer base by consistently delivering impeccable customer service.
- ♦ To ensure that the Store is always merchandised to the Company's desired Standard and that, with liaison with the Operation and Merchandise Team.
- ♦ Ensure store and staff presentation and standards are in line with the brand requirements.

Employer: Reliance Retail Ltd.

Duration: Nov 2020 – Jul 2021

Reliance Retail Ltd. is the retail market chain worked as Department Manager.

Designation: Department Manager

Responsibilities:

- Reviewed and monitored scheduling, purchases purchase and other expenses to maintain quarterly budget.
- Coach sales associated in product specifications, sales incentives and selling techniques, significantly increasing customer satisfactions ratings.
- Supervised guests at front counter, answering questions regarding products.
- Reconciled daily sales transactions to balance and log-to-day revenue.
- Maintained proper product levels and inventory control for merchandise and organized backroom to facilitate effective ordering and stock rotation.
- Managed inventory control, cash control and store opening and closing procedures.
- Completed point of sale opening and closing procedures.
- Upheld and communicated store programs and standards to employees for optimal quality, freshness, safety and cleanliness.
- Rotated stock to achieve optimum appeal and minimize shrinkage.
- Scheduled and led weekly store meetings for all employees to discuss sales promotions and new inventory while providing platform for all to voice concerns.
- Set effective store schedules based on forecasted customer levels, individual employee knowledge and service requirements.
- Rotated merchandise and displays to feature new products and promotions.
- Minimized on-site cash with frequent deposits and high accuracy in predicting operations.
- Managed store employees successfully in fast-paced environment through proactive communications and communications and positive feedback.

PERSONNEL INFORMATION

Name : - RAHUL RAMESHRAO MAKODE
Father Name : - RAMESHRAO
Date of Birth : - 17 Jan 1985
Sex : - Male
Nationality : - Indian
Marital Status : - Married
Permanent Address : - 2-8-222, Shivshakti Nagar Nanded 431601

Hobbies :- Reading, Listen Music , Traveling.
Ambition : - Aim is far and high.

DECLARATION:-

I hereby declare that the Information furnished above is true to the best of my knowledge and belief.

Date: -

Signature

Place:-

RAHUL RAMESHRAO MAKODE