<u>Bio Data</u>

Sayad Feroz

Email: - sayyedferoz4@gmail.com

Mob.8983159123

Marketing and Sales with having 2 Years of experience in Brand Management customer loyalty programs and development of associates. Looking forward for a challenging career that provides ample opportunities for my career growth so that I can be a dynamic asset in realizing goals of organization.

Key Skills: -

- Presentation skills
- Sales and management plan
- Customer relationship
- Time management
- Closing skills

Work Experience: -

- Gujrat Infotech (BSNL Undertaking Central Gov.), Nanded
 Role: District Team Leader (Jan 2020 To Till)
- Freedom Ford (Car showroom, Pimple Gaon Nanded)

Role: - Sales Executive (June.2017 To Dec 2017)

Education: -

- 1. SSC Passed (2007) from Latur Board.
- 2. HSC Passed (2013) from Latur Board.
- 3. B.A. Completed (2015) YCMOU Nashik.
- 4. CIVIL Diploma (2017) Ratneshwari Polytechnics.

Technical Skills: -

1. I.T.I. (Electronics Mechanic) (2013 to 2015) DVET, Maharashtra.

- 2. Microsoft Word
- 3. Microsoft Excel
- 4. Microsoft Power Point
- 5. Microsoft Outlook

Training and Certification: -

- Marathi Typing
- English Typing
- Ms-Cit (MKCL Mumbai)

Role: -

- Creates Customers
- Managing sales pipeline and closing business
- Making a high number of daily outbound calls to prospective new clients
- Reviewing customer feedback and then suggesting ways to improve process

Business Development Skills: -

- Understanding customer requirements
- Strong commercial awareness
- Networking in a professional manner
- Developing key relationship
- Identifying important decision makers
- Demonstrating product and service
- Able to open doors and initiate relationship

Personal Data: -

Name: - Sayyad Feroz Sayyad Gausoddin

Gender: -_Male

D.O.B.: - 12/04/1992

Nationality: - Indian

Marital Status: -Married

Languages known: - English, Hindi, Marathi

Address: -_R/o Plot no.56/1, Sundar nagar

Nanded-431602.

Place :- Nanded