

# AISHWARYA DHUMAL

### JUNIOR COUNSELLOR AND ACCOUNTS HEAD

### CONTACT



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## 411038 Kothrud Pune

### **SKILLS**

Provide excellent service and build relationships.

Understand and explain products and services clearly.

Speak and write clearly, listen actively. Persuade and guide customers towards purchasing or choosing services Accurately process payments and handle money responsibly.

Financial Knowledge: Understand financial products, services, and markets.

Counselling and therapy techniques

Financial management and accounting

Excellent communication and

interpersonal skills

Leadership and team

management

Proficient in internal level MIS Work

### LANGUAGES

- English
- Hindi
- Marathi

### Hobbies and Interests

Volunteering at Animal shelters, youth programs, or community services to help others Listening to self-help or psychology podcasts Participating in events to improve my communication skills, and the ability to engage with people

### **SUMMERY**

Dedicated and compassionate Junior Counsellor with experience in providing emotional support and guidance to individuals. Proven ability to manage finances and lead teams as an Accounts Head.

### **WORK EXPERIENCE**

Organization Name: Finwizz Financial Services Pvt.Ltd Work Profile: Sales Assistant and Financial service Provider

Work Experience: Sales Assistant and Financial service provider (January 2019 To

December 2020)

A sales assistant greets customers, helps them find products, manages inventory, 0 and processes transactions, while a financial service provider assesses clients' financial needs, advises on suitable products, processes account operations, and ensures compliance with regulations.

Organization Name: Frameboxx Animation and Visual Effects Private Limited, Pune 0 Work Profile: Junior Counsellor and Accounts Head Work Experience: Junior Counsellor and Accounts Head (March 2021 to February 2025)

Conducted individual and group counseling sessions for clients

- Developed and executed personalized treatment plans
  - Collaborated with senior counselors to ensure effective client care
  - Maintained accurate and confidential client records
- Managed financial records and accounts efficiently
- Prepared and presented financial reports to senior management

# **Accomplishments**

As a Junior Counselor, I supported X clients through personalized counseling, improving their emotional well-being and achieving a 100% increase in satisfaction. I also organized wellness events and collaborated with professionals to strengthen client support. As Accounts Head, I managed fignances, reduced costs by 70%, and improved reporting efficiency through new software. I led a team of X accountants and implemented process improvements that saved the company 100%.



### **EDUCATION**

SSC in Year of 2015 Vimlabai Garware High School, Pune

HSC in Year of 2017 Abasaheb Garware High School,

BA (Arts) in Year 2018 to

2021 BA (Arts) Abasaheb Garware College, Pune

# Additional Qualities

Pune

- · Prepared and presented financial reports to senior management.
- Implemented effective financial planning and budgeting strategies.
- Monitored and maintained brand consistency.