

RESUME

Akshay Halde.

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Objective:

To pursue a challenging career in a progressive environment, enhancing personal skill and contributing to the organizational growth.

Educational Qualification:

Examination/ Degree	Year of Passing	Name of the institute	Name of the University	Class
MBA (Marketing)	2008	Vishwakarma Institute Of Management Pune.	Autonomous	First
MMM	2008	Vishwakarma Institute Of Management Pune.	Pune University.	First
B.B.A.	2006	Late, Pandharinath Patil Management Institute,Aurangabad	Dr.BAMU	First
H.S.C.	2003	Deogiri College Aurangabad	Pune Board	Second
S.S.C.	2000	S.B. High School Aurangabad	Pune Board	Second

Study Project (MBA):

Company:	LOOT (I) PVT. LTD. Pune
Title:	"Identifying,Analysing And Understanding The Consumer Behavior"
Duration:	Two months

Computer Skills:

Operating System:	MS-DOS, Lotus, Win 98,Win 2000 & XP
Others:	MS-Office –XP, Internet, Adobe- Photoshop, Front Page etc.

TOTAL 13 YEARS EXPERIENCE IN RETAIL INDUSTRY

Work Experience - 5

Company: “WESTSIDE” A UNIT OF TRENT LIMITED (TATA ENTERPRISE)

Designation: Department Manager

Tenure: 23rd Sep 2013 till 8th June 2020 (till 28th Jan 2019 worked in Aurangabad store from 29th Jan 2019 transferred to Pune FC road Store)

Job Profile

- Managing staff
- Merchandising
- Hitting targets and implementing strategies to improve sales
- Stock control
- Forecasting future sales
- To Ensure Inventory management and controlling shrinkage
- Taking care of customer service including handling queries and complaints
- Recruiting and training new staff
- Handling additional various responsibility in store.

Work Experience - 4

Company: RHEA RETAIL PVT LTD (MOTHERCARE & EARLY LEARNING CENTER)

Designation: Store Manager

Tenure: 1st April 2012 till 21st Sep 2013 (Promoted as a store manager)

Job Profile

Handling 2 store MRC & ELC

1. Managing day to day operations of the stores.
2. Responsible for achieving target, getting target done by staff.
3. Monitoring Visual Merchandising.
4. Staff recruitment and training.
5. Solving customer complaints.
6. Ensure profitability of the firm.
7. Shrinkage control, optimum utilization of resources, cost control without compromising the quality, liaison with government authorities for renewal for different licenses.

Inventory Management:

Tracking & maintaining inventory at stores for all Products required.

Studying and preparing plans for non-moving inventory.

Efficiently managing the inventory levels thereby ensuring optimum use of inventory.
proper documentation of inventory.

Reordering

Independent handling of stock takes process.

Business Development:

Handling Store Operations and meeting targets
Sales Promotion, Displaying of offers and promotions
Footfall Management

Work Experience - 3

Company: JUNO RETAIL PVT LTD (Early Learning Center)

Designation: Assistant Store Manager

Tenure: 10th November 2010 to 31ST March 2012

Job Profile

1. Managing day to day operations of the store.
2. Responsible for achieving target, getting target done by staff.
3. Monitoring Visual Merchandising.
4. Staff recruitment and training.
5. Solving customer complaints.
6. Ensure profitability of the firm, Shrinkage control, optimum utilization of resources, cost control, liaison with government authorities for renewal for different licenses.

Work Experience - 2

Company: Evinix Accessories Limited. (CUT)

Designation: Store Manager,

Tenure: 10 August 2008 to 30th June 2010

Job Profile

Handling 2 store in Pune of chinchwad & Paud road.

1. To achieve the sales target given by the store manager.
2. Getting the targets completed by staffs.
3. Monitoring Visual Merchandising.
4. Staff recruitment and training.
5. To verify the inventory daily and give reports to store manager.
6. Reordering.
7. Solving customer complaints.
8. Ensure profitability of the firm.
9. Shrinkage control

Inventory Management:

Tracking & maintaining inventory at stores for all Products required.
Studying and preparing plans for non-moving inventory.
Efficiently managing the inventory levels thereby ensuring optimum use of inventory.
proper documentation of inventory.
Reordering
Independent handling of stock takes process.

Business Development:

Handling Store Operations and meeting targets
Sales Promotion, Displaying of offers and promotions

Work Experience - 1

Company: THE LOOT (I) PVT. LTD. Pune.

Designation: Store Supervisor

Tenure: 1 May 2007 to 31 July 2008.

Job Profile

- To achieve the sales target given by the store manager.
- Getting the targets completed by staffs.
- Monitoring Visual Merchandising.
- Staff recruitment and training.
- To verify the inventory daily and give reports to store manager.
- Reordering for respective department.
- Solving customer complaints.

Other Achievements:

- Completed 6 months diploma certificate course of Professional Photography
- Also having 2 year experience as a Professional Photographer
- Co-coordinator of the college committee for conducting a seminar on “Timeless Management Techniques of ‘SHIVAJI’ - the great.
- Co-coordinator of the college committee for conducting HR Meet.

Personal Details:

Name:	Akshay Kiran Halde.
Date of Birth:	3 rd April. 1985
Sex:	Male
Nationality:	Indian
Hobbies:	Photography, Traveling, Listening Music, Swimming
Languages Known:	English, Hindi, Marathi,
Permanent Address:	24'Dwarka' Bhanudas nagar first lane,near Akashwani jawahar colony road. Aurangabad – 431003 Dist.: Aurangabad
Passport No	L3065768
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I hereby declare that all the information furnished above is true to the best of my knowledge.

AKSHAY HALDE