

DEEPA PRAKASH MANKAR

Charholi(BK),Pune

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SUMMARY

Dynamic sales professional with over 3 years at P.M Enterprises, specializing in footwear. Excelled in customer engagement and sales, surpassing targets through exceptional communication and negotiation skills. Adept at fostering customer relationships and leveraging social selling, I bring proven expertise and a passion for driving success in the footwear industry.

WORK EXPERIENCE

Salesperson, P.M Enterprises

Jul 2021 - Present

- Enthusiastic and customer-focused shoes salesperson with over 3 years of experience in retail, specializing in footwear sales and providing excellent customer service. Adept at building strong customer relationships, offering personalized recommendations, and driving sales through expert product knowledge and a keen understanding of customer preferences.

Shop Owner, Shravani Beauty Parlour

Jun 2006 - Jun 2021

- A passionate and experienced beauty parlour owner with over 15 years of expertise in the beauty and wellness industry. Known for delivering exceptional customer service, creating a welcoming and relaxing environment, and offering a wide range of beauty treatments tailored to clients' needs. Specializing in hair styling, skincare, makeup, and nail services, with a keen eye for the latest trends and techniques. Skilled in team leadership, business management, and creating personalized beauty experiences that build long-term client relationships. Dedicated to maintaining high standards of hygiene, using top-quality products, and continuously expanding knowledge through industry certifications and training. Focused on growing a reputable brand and fostering a loyal clientele base while contributing to the local community's well-being.

EDUCATION

Shri Mhalsakant Vidyalaya & Jr College Bachelor in Arts

Jun1998 - Jun 2001

ADDITIONAL INFORMATION

- **Skills:**Communication Skills, Active Listening Skills, Negotiation Skills, Problem Solving Skills, Presentation Skills, Social Selling
- **Languages:** Marathi,Hindi