

Deepti Borasi

Dr. Ambedkar Nagar,

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OBJECTIVES:

- ❖ To apply my knowledge and skills for the benefit of organization and want to be at reputed position in a respected organization.
- ❖ To maintain dignity of the organization in which I associated and to lead the organization in achieving the desirable heights.

Work Experience :

GIVA-Indiejewels Pvt. Ltd. (FC Road, Pune)

March 2024 to Till Date -STORE MANAGER

- ❖ Planning as per the Targets & set the Goals for TGT achievement.
- ❖ Align Store Team targets & Share with Them How To Achieve the Individual targets.
- ❖ Trained Store Staff for New Products & SOP.
- ❖ Guide & Motivates the Team Member.
- ❖ Maintain Store KPIs & Work As per KRA.
- ❖ Maintaining Store Inventory & Communicating With Merchandising Team For Stock Requirement.
- ❖ Maintaining GC & Controlling on Shrinkage at Store Level.
- ❖ Taking Briefing Of Staff & Ensure the Routine Task has to be Done on Time.
- ❖ Taking Follow ups For Store Maintenance & Make Sure To do it perfectly.
- ❖ Maintaining Store Expenses & sharing it with Reporting Manager For Approval.
- ❖ Working on Weekly, Monthly, Quaterly & Annual Planning and Sharing it higher Management.
- ❖ For BTL communicate With Marketing Team and Taking Follow Ups to Implementation.
- ❖ Feedback's & Reviews of Customers are Important for Us (Maintaining it on daily basis) and Share it with higher Management in Weekly and Review Meetings.
- ❖ Ensure that VM is as per Guidelines & On a Daily Basis set Store.
- ❖ Whenever Required, Communicates with VM Team & Share Specific Store Planning with VM Team & Excute the same.

BIBA Fashion Ltd (Westend Mall, Pune)

Feb 2023 to Feb. 2024 -STORE MANAGER

- ❖ Planning as per the Targets, set the Goals, Guide & Motivates the Team Member.
- ❖ Maintain Store KPIs, and Work As per The SM KRA
- ❖ Share Daily, Weekly & Monthly Reports With Seniors & H.O. Team.
- ❖ Handling Store Operations, People, Inventory & Cash Management.
- ❖ Stock Inward/Outward/IBT, Also Track the Entire Inventory Of the Store.
- ❖ Communicating With Marketing & Inventory Team When needed.
- ❖ Locally Generate Vendors Related Small Store Maintenance issues.
- ❖ Assure To Provide Best Customer Services To Our People, Suggesting, Filling Feedback About Their Good/Neutral Experiences.
- ❖ Following SOP's of the Organization & implementing at Store As well.
- ❖ Maintaining Store VM & Store Look & Feel as per the Standard.
- ❖ Make sure to reduce the Store Expenses.
- ❖ To build a healthy Relation With Mall Management Team to Get Extra Supports When Needed.

Vero Moda (Raipur)

Sep 2021 to Jan 2023 -STORE MANAGER

- ❖ Received Store Management & People Management Award 2022 for Best Service.
- ❖ Handling Store Operations, Inventory, People, cash Management of the Store.
- ❖ Following SOP's of the organization & implementing at Store As well.
- ❖ Handled 2 Stores (VERO MODA & ONLY) at Capital Mall, Bhopal(M.P.)

V-Mart Retail Ltd. (Indore)

Nov 2019 to Aug 2021 -STORE MANAGER

- ❖ Handling KPI of store and Staff/Inventory Management.
- ❖ Target Vs. Achievement, Attrition Control.
- ❖ Handled Entire Store Operations along with Staff Management, Staff Hiring also included in it.

Rangriti (Biba Apparels Pvt. Ltd.)(D.B.Mall, Bhopal)

Feb 2018 to Nov 2019 -STORE MANAGER

- ❖ To Handle Staff and Inventory.
- ❖ To Motivate Team Members and Guide them Time to Time.
- ❖ To Send Daily Reports to H.O.
- ❖ To ensure Stock Receiving/ Dispatch Details.
- ❖ Maintain the Store and Set Store to Their VM Guidelines.
- ❖ To deal with vendor regarding any of the Visual Printing & Manage that Cost According to the Material. It may be Leaflets & Store Offer Visual prints.

Myways Pvt. Ltd.(D.B.Mall, Bhopal)

Sep.2012 to Jan 2018-STORE MANAGER

- ❖ We have Premium & Luxurious Brands like Gant, Nautica, Lacoste, C.K.,Gas, Mont Blanc, Being Human, Basics, Jack & jones, veromoda , only , kazo and many more.
- ❖ To Manage Stock, Staff, and Store as well.
- ❖ Maintain Stock Reports, Daily Sales Report and Weekly Reports.
- ❖ Sending mails to Our Head office and Share reports.
- ❖ To manage Inventory In Ginesys, also Find out Mismatch products.
- ❖ To make sure Store Ambience, Stock Room & Trial Rooms are neat and clean & associates are well groomed.
- ❖ To Mantain Customer Relationship,Brand Relationship & Motivate Team Members too.

Walmart (Karond , Bhopal)

Sep.2010 to Jan 2012-Assistant Team Leader

- ❖ Managing Inventory.
- ❖ Motivate Team.
- ❖ Send Daily Reports to H.O.

PERSONAL STATEMENT:

- ❖ I firmly believe that working in team is the key to success.
- ❖ Handle challenging task.

CAPABILITIES:

- ❖ Highly organized and dedicated with positive attitude.
- ❖ Able to handle multiple assignments.

ACADEMIC CREDENTIALS :

- ❖ Completed B.E. Information Technology from B.U..
- ❖ Passed Higher secondary from M.P.Board Mathematics.
- ❖ Passed High school from M.P.Board.

Software Package :

- ❖ MS-Word, MS Excel, Ginesys. SAP

CO-CURRICULAR ACTIVITIES :

- ❖ Presented Song & Dance Performance in Various Functions at School & College Level.
- ❖ Participated in Various Quiz Competitions.
- ❖ Participated in Handwriting & Skit at School Level.

HOBBIES & INTEREST :

- ❖ Listening to Music, Singing, Painting, Computer Games, Sketching, Travelling.

PERSONAL PROFILE :

Father's Name	:	Lt. Mr. R.D. Borasi
Mother's Name	:	Lt. Mrs. Chanda Borasi
Nationality	:	Indian
Category	:	Schedule Caste
Permanent Address	:	C/O Mr.Mukesh Kaithwas,Rani Mohalla, Ganj Sehore,Sehore (M.P.)

DECLARATION**Date :****(Deepti Borasi)****Place : Pune**

