

RESUME

GAUTAM SOPAN NIKALAJE

CareerObjective:-

Want to grow as a Leader, to create goodwill in corporate and to be associated with a progressive organization that provides an opportunity to apply my knowledge and skills in order to keep abreast with latest trends and technologies.

PersonalDetails:-

Gender: Male
Date of Birth: 27/01/1989
Permanent Address: At Post Kasbe Tadwale, Tq & Dist - Osmanabad - 413405
Marital Status: - Married
Language Proficiency: - English, Hindi, Marathi
Mob: - 8857990887/8888764316

EducationQualification

Course	Institute/College /School Location	University/Board	Percentage	Year Of Passing
MBA	Dr. B.A.M.U Upkendra Osmanabad	Aurangabad	56%	2014
B.ed	Terna College Of Education Osmanabad	Aurangabad	63%	2012
B.A	Kala Mahavidyalaya Dhoki	Aurangabad	Second Division	2010
H.S.C	Jayhind Vidyalaya K, Tadwale	Pune	54%	2007
S.S.C	Jayhind Vidyalaya K, Tadwale	Pune	46%	2004

TechnicalSkills:-

- Basics of Logic
- Computer basic skills, MS Office.

SKILL, STRENGTH & COMPETENCIES:

- Comprehensive problem-solving abilities.
- Creating a positive work environment.
- Flexibility and Adaptability.
- Self-Motivate.
- Staff Training & Motivation.
- Good Communication and interpersonal skills.

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Professional Experience:-

Name of Company : Men's Ethics
Designation : sales Executive
Tenure in months: (11th of Feb 2011 to 06th March 2012) **Job Responsibilities** :
1. Morning Meeting Attend with daily bases
2. Section dusting cleaning
3. Sensor tag checking
4. Daily morning global counting
5. Individual target achievement
6. Customer attending with good relation base

Name of Company:- CGLIFESTYLE Clai World
Designation:- sales Executive
Tenure in months: (2012 to 2014)
Job Responsibilities:-
1. Morning Meeting Attend with daily bases
2. Section dusting cleaning
3. Sensor tag checking
4. Daily morning global counting
5. Individual target achievement
6. Customer attending with good relation base

Name of Company:- CGLIFESTYLE Clai World Latur
Designation:- Assistant Manager
Tenure in months:- (9th of March 2015 to 31 Jan 2020)
Job Responsibilities:-
Inventory Management
Planning to Growth of Focus Category & Making strategies for the same. Focusing &
Contributing on Loyalty Programs of the store
To manage day to day store operation as per SOP.
Managing Staff, Staff Scheduling, Staff Motivation
Making and implementing strategies for increasing UPT, Ticket Size, and Conversion.

ORGANISATION OVERVIEW:

1. AUDIT TEAM HANDLE AND REPLY.
2. DRESS TAGGING CHECK.
3. INWARD & OUTWARD PROCESS CHECK.
4. SECURITY TEAM HANDLING.
5. MAINTENANCE TEAM HANDLING.
6. CASHIER TEAM HANDLING.
7. ATTE AND DANCE REGULATION
8. AUDIT PROBLEM SOLVING & IMPROVEMENT AUDIT POINTS.
9. HANDLING AUDIT FILES & PROBLEM SOLVING OF AUDIT OBSERVATION.

Employer: Reliance Retail.Ltd.

Address: Gaikwad Complex, Near Vaibhav Dryfruit, Palus Sangli

Designation: Store Manager.

Date of Employment: 31st Jan 2020 to 15th July 2024

Job Profile: -

Recruiting & training staff.

Dealing with customer queries & complaints.

Team development.

Forecasting levels of demand for services and products to meet the business needs and keeping a

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constant check on stock levels.

Responsible for smooth functioning of the store.

Start to End operational Activities.

Inventory Management.

Stock Checking.

PI Counting.

Staff management.

Business Development.

Controlling shrinkage.

I participate in the NSO Stores Opening. Successfully launched 8 stores across Marathwada.

***Name of Company::**-V.R.Pawar Sarees

Designation::-Store Manager

Tenureinmonths::-(25 Aug 2024 to till date)

Job Responsibilities:-

InventoryManagement

Planning to Growth of Focus Category & Makingstrategies for the same. Focusing & Contributing on Loyalty Programs of the store

To manage day to day store operation as per SOP. ManagingStaff,StaffScheduling,StaffMotivation

MakingandimplementingstrategiesforincreasingUPT,TicketSize,and Conversion.

Inventory Management.

Stock Checking.

PI Counting.

Staff management.

Business Development.

Controlling shrinkage.

Recruiting &training staff.

1)Dealing with customer queries & complaints.

2)Team development.

Forecasting levels of demand for services and products to meet the business needs and keeping a constant check on stock levels.

3)Responsible for smooth functioning of the store.

4)Start to End operational Activities.

5)Inventory Management.

6)Stock Checking.

7)PI Counting.

8)Staff management.

09)Business Development.

10)Controlling shrinkage.

My hobbiesare:-

o Reading Books

o Dramas,Dance