



# KUNAL WANKHADE

Supervisor post

wankhade183@gmail.com | 8999746743 | Near gajanan mandir new Vishal Nagar garkheda parisar aurangabad |

## OBJECTIVE

Objective: To leverage my experience and skills as a Gold supervisor to effectively manage and optimize operations, drive team performance, and ensure exceptional customer satisfaction in a dynamic and challenging work environment.

## PROFESSIONAL EXPERIENCE

**Sales executive** Nov 2023 - present

Malabar gold and diamond . Aurangabad .

Led sales efforts, developed client relationships, and exceeded targets as a Sales Executive. Managed accounts, negotiated contracts, and provided exceptional customer service to drive business growth and maintain client satisfaction.

**Supervisor** Feb 2023 - Sep 2023

Png jewellery . Aurangabad .

Supervised daily operations, ensured team productivity, and resolved conflicts. Provided guidance and training to staff, maintained quality standards, and implemented company policies.

**Sales executive** Dec 2020 - Aug 2022

Waman hari pethe jewellery . Amravati .

**Sales executive** Sep 2019 - Nov 2020

Tanishq . Amravati .

Responsibilities: Developed and maintained client relationships, conducted sales presentations, negotiated contracts, and met sales targets.

**Sales executive** March 2015 - Sep 2019

Waman hari pethe jewellery . Amravati .

Developed and maintained relationships with clients, identified new business opportunities, and achieved sales targets. Conducted market research and analysis to identify potential clients and develop effective sales strategies.

## EDUCATION

**Commerce** 2009

Bharatiya mahavidya . Amravati .

12 th pass

## SKILLS

- New idea
- Team work
- Leadership

## LANGUAGES

- Gujarati

- English
- Hindi
- Marathi