

RESUME

MAHAMMEDRAFIK. A. SANGAL

Permanent address
S/O A.S. SANGAL
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Ramdurg
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OBJECTIVE:

To become a true professional in the field of marketing and to identify my self honest and resourceful employee of organization.

VALUE ADDITION:

Will to work hard and put in sincere efforts in the organization to bring in the efficiency and effectiveness to carry out the responsibilities with the application of management knowledge and experience in to practice

QUALIFICATION:

M-Com (kuvempu university)

B.COM . Karnataka University. Dharwad.

Technical Qualification: Tally7.2 swift foundation.

- **NATURE OF WORK:**
 - At distributor point:
 - Stock planning, distribution planning, route planning, File Maintenance.
 - Primary & Secondary sales planning.

- **Market:**
 - Retailing.
 - Appointing new distributor as per company norms.
 - Availability, visibility, dealer recommendation.
 - Effective and efficient implementation of trade, promotion.
 - Building rapo with the retailers.
 - Competition reporting and management.
 - Verifying about the stockiest service to the market.
 - New product launching.

- **COMPANY:**
 - Keeping up the image of the co. in the market.
 - Reporting.
 - On course with co's objectives and policies.

EXIPRIENCE:* (Start with present Employer)

SL. NO.	ORGANISATION	DESIGNATION	DURATION		RESPONSIBILITIES HANDLED
1	HEAVEN ASSOCIATES RAMDURG	F.S.E	2005	2006	SALES, ACCOUNTING AND CAF SENDING DEPERTMENT
2	VASAVI ENTERPRISES	Sales Manger	2006	2007	Stock Planning File Maintenance,Reporting
3	IFFCO KISAN SANCHAR LIMITED BELGAUM	Marketing Associate	2007	2009	Stock planning Route Planning , File Maintenance
4	IDEA CELLULARSERVIES LTD -HUBLI	Territory Sales Executive	2009	2016	Verifying about the Stockiest Service to the Market
5	Reliance Communications	Territory Sales Manger	2016	2021	Primary &Secondary Sales Planning New Product Launching Competition Reporting And Management
6	IDFC FIRST BANK RAMDURG	Business Development Officer	2021	Working	Consumer Durable Loans

PERSONAL PROFILE:

- ❖ Name : **Mahammedrafik.A. Sangal**
- ❖ Father's Name : **Abdulrazak.S. Sangal**
- ❖ Date of Birth : **05/06/1984**
- ❖ Mobile No : **8088808999-8660739224**
: **Tq-Ramdurg**
: **Dist-Belgaum**
- ❖ Vehicle : **Bike & Car**
- ❖ Marital status : **Married**
- ❖ Language : **Kannada, Hindi, English**
- ❖ Hobbies : **Traveling, playing, Reading,Internet**

I Here by assure the above said matter is true to the best of my knowledge

Thanking you

Yours Faithfully

(M.A.Sangal)