

RESUME



Name:- Niranjana Ashok Manukar

Email Id:- niranjana.m10@gmail.com

Mob No:- +91 8087248103 / +91 9420224844

Objective:-

To secure a glorious place by exploring my talent under roof of technical, administrative and managerial guidance and nurturing my growth along with your organization growth.

Work Experience:-

Palekar Foods Pvt. Ltd., Satara:- 8th Apr 2015 to 29th July 2016 Job as QA & QC Incharge, Production Incharge, Store Incharge

Work Done:- Quality Analysis of Raw Material, Raw Material Receiving, Finished Goods Dispatch, Production Planning, Inventory Control, Packaging of Finished Goods, Raw Material & Finished Goods FIFO, Handling of Customer Complaints etc.

Bunge India Pvt. Ltd., Mumbai:- 16th Aug 2016 to 17th Dec 2016 Job as Junior Sales Officer (Food Division)

Work Done:- Technical Sales, Given Demo of Bakery Ingredients to Bakery Owners, Order Taking etc.

Sakas Milk & Milk Products Pvt. Ltd., Patan:- 19th Dec 2016 to 30th Aug 2017 as Marketing Executive

Work Done:- Distributor Appointment, Order Taking, Sales & Marketing Planning, Supply Chain, Logistics etc.

Monginis Lutf Foods Pvt. Ltd., Pune:- 1st Sept 2017 to 13 Jan 2019 as an Area Franchise Executive

Work Done:- Handling of 12 Franchise Cake Shops, Working as a Mediator in between Company & Shop, Team Handling, Given Training to Staff, Merchandising, Festival Days Planning, Handling of Out of The Box Orders, Taking Care of Customer Complaints, New Shop Location Survey, Sales & Marketing Training to Newly Opened Shop etc.

Inn Venue Hospitality Management Pvt. Ltd., Pune:- 8th April 2019 to 20th March 2020 as an Operations Manager

Work Done:- Handling of 10 Company Owned & 3 Franchise Shops, Team Handling of 40 People, Recruitment, Training, Salary Processing, Indent Raising for All Company Shops, New Product Launching, Making Promotional Offers, Working of SCM Software, Coordination with Zomato & Swiggy for Online Orders, Implementation of Cashless Payment System, Handling Daily Operations etc.

Kannu Ki Chai Pvt. Ltd., Pune:- 31st May 2021 to 16th Oct 2021 as Warehouse Manager

Work Done:- Taking Care of Purchase, Inventory Control, Supply Chain, Logistics, Material Requirements Planning, Raw Material Repacking Planning, Coordination with Vendors, Price Negotiation, Maintaining FIFO etc.

Setupmy Hotel Pvt. Ltd., Pune (FreedyGo):- 15th May 2023 to 30th Nov 2023 as Procurement Manager

Work Done:- Taking Care of Procurement, Categories Management, New Vendor Onboarding, Material Quality Checking, Price Negotiation, Market Research, Coordination with Logistics Dept, Coordination with Accounts Dept, Coordination with Vendors, Material Requirements Planning etc.

Yewale Amruttulya Pvt. Ltd., Pune:- 1st Dec 2023 to Present as Assistant Operations Manager

Work Done:- Taking Care of Outlet Operations, Non Compliances Audit, Inventory Management, FIFO, Franchise Management, Outlet Location Survey, Team Management, Material Quality Checking, Price Negotiation, Market Research, Competitor Analysis, Coordination with Logistics Department, Client Meeting, CRM, Customer Service, QSR, Coordination with Vendors etc.

Educational Qualification:-

<i>Qualification</i>	<i>University/Board</i>	<i>Year of Passing</i>	<i>Percentage/CGPA</i>
S.S.C	Kolhapur	2007	71.84%
H.S.C	Kolhapur	2009	50.33%
D.Pharm	MSBTE	2011	60.42%
B.Tech(Food Tech)	MPKV,Rahuri	2015	75% / 7.5
Digital Marketing	GP, Pune	2019	88%

Achievements:-

- I have cleared JLPT (Japanese Language Proficiency Test) level N5
- I have selected for JENESYS Cultural Exchange Program in Japan

Industrial Visits:-

- VENKY'S, Pune
- NAFARI, Pune
- Spices Industry, Shindewadi, Pune
- Shivraj Cold Storage, Khed Shivapur
- I have also visited three Pharmaceutical companies those are situated in Karad & Satara

Projects Undertaken:-

- I have done Hands On Training Program during 7th semester in which we have made Sitaphal Pulp in our college Pilot Plant.

Computer Skills:-

- MS-CIT

Personal Information:-

- Date of Birth:- 12-11-1991
- Marital Status:- Married
- Gender:- Male

- Languages:- Marathi, Hindi, English, Japanese etc.
- Hobbies:- To learn different foreign languages, Travelling, Internet surfing
- Correspondence Address:- Aashirwad Building, Flat No. 01, in front of Kailas Jeevan Company, Dhayari, Pune- 411041
- Address:- 44, Machi Peth near Adalat wada, Satara- 415002

Core Competencies:-

- Self-Confident
- Hard Working
- Ability to Lead
- Optimistic
- Networking Skill

Brief Overview:-

- Experience in Food Production, QA & QC, Purchase, Procurement, Category Management, Vendor Onboarding, Vendor Management, Price Negotiation, Market Research, Operations, Warehouse Management, Inventory Control, Supply Chain, Logistics, Team Management, Customer Service, Sales & Marketing, Franchise Management, QSR Food Safety Audit, Distributor Development, Product Launching, Brand Promotion etc.
- A clear understanding of the Market Dynamics- Market Research, Channel Management, Customer Relationship Management, Competitor Analysis.
- Well-developed communication skills, verbal as well as written coupled with good presentation skills with the ability to perform above an Expectations.

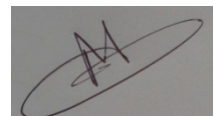
Declaration:-

I confirm that the information as above provided by me is true and correct to the best of my knowledge and belief.

Place:- Pune

Date:-

Signature:-



Name:- Niranjana Ashok Manekar