

# SATYAVIJAY VERNEKAR

Manager

## PERSONAL PROFILE

Dedicated and results-driven Floor Manager with 25 years of experience in the jewellery industry. Proven track record of driving sales growth, leading high-performing teams, and delivering exceptional customer experiences

## CONTACT DETAILS

Mobile: 9902569284  
Email Id: vernekarsatyavijay@gmail.com

## SKILLS AND ABILITIES

- Sales and customer service management
- Team leadership and development
- Inventory management and control
- Excellent communication and interpersonal skills
- Strong leadership and motivational abilities
- Ability to work well under pressure and meet sales targets
- Knowledge of jewelry products and industry trends

## OTHER SKILLS

I am multilingual and can speak natively in Hindi, English, Kannada, Marathi and Konkani.

## EMPLOYMENT HISTORY

### Manager

BSC The Textile Mall | 2022 - Present

- Manage sales floor, including visual merchandising and store display
- Supervise and coach sales staff, including providing feedback and guidance
- Handle customer complaints and feedback, and resolve issues promptly

### Jewellery Business

Vernekar Saraff | 2011-2022

- Design and create new jewellery pieces, including sketching, prototyping, and refining designs
- Source materials, including gemstones, metals, and other components

### Sales/ Quality Manager

Chandu Kaka Saraff | 2008-2010

- Build and maintain strong relationships with customers to increase sales and customer loyalty
- Develop and implement quality control processes to ensure products meet quality standards

## ACADEMIC PROFILE

Gogte College of Commerce  
B.com Graduate