

# **RESUME**

## **SIKANDAR M. KAWADE**

Contact No:+91-7040508492

Email ID:[sikandarkawade@gmail.com](mailto:sikandarkawade@gmail.com)

Sara Siddhi Duplex No 96  
Beed ByPass Road, Devlai  
Satara Parisar, Aurangabad  
431005

### **Career Objective.**

To work in dynamic environment where I can share my knowledge, keeping in mind that growth of organization and its employees & to find a stable & challenging long-term position that will allow me to increase my skills useful for organization.

### **Experience.**

#### ➤ **Fine Honda**

**Designation : Floor Incharge**

**7<sup>th</sup> Nov 2022 to 30<sup>th</sup> May 2024**

- The floor supervisor manages the technical team on the floor of the workshop. He will be responsible for workshop floor upkeep and training and management of the technical team.

#### ➤ **Global Reach Skill Training India Pvt. Ltd**

**Designation:RetailTrainer**

**13<sup>th</sup>JAN 2021 to 30<sup>th</sup> OCT 2021**

- I am giving training of Retail Sales Associate Level 4 students
- Maintaining the data of all students.
- Conducting the Industrial visits and Guest lectures.
- Preparing MIS Reports & SSC Board Blue Print (L1,L2 & L3,L4)

#### ➤ **ICA EDU SKILLS PVT LTD**

**Designation : Retail Trainer**

**02<sup>th</sup>AUG 2017 To17<sup>th</sup>JUN2019**

- I am giving training of Retail to 9<sup>th</sup> And 10<sup>th</sup> class students
- Maintaining the data of all students.
- Conducting the Industrial visits and Guest lectures.
- Preparing MIS Reports & SSC Board Blue Print (L1,L2 & L3,L4)

#### ➤ **TEAM LEASE SERVICES LTD.**

**Designation : Retail Trainer**

**14<sup>th</sup> DEC 2015 TO 31<sup>th</sup> JULY 2017.**

- I am giving training of Retail to 9<sup>th</sup> And 10<sup>th</sup> class students.
- Maintaining the data of all students.
- Conducting the Industrial visits and Guest lectures.
- Preparing MIS Reports & SSC Board Blue Print

➤ **Sofa Factory the Complete Living Solution Pvt. Ltd. Designation : Sales Supervisor.**  
**4<sup>th</sup> NOV 2011 TO 20<sup>th</sup> NOV 2014**

- Understand customer needs and offer solutions and support
- Organize and coordinate sales representatives schedules
- Research potential leads from business directories, web searches, or digital resources
- Recruit, hire, and train new sales representatives
- Receive and report on all sales leads
- Supervise sales representatives and assistants
- Answer potential customer questions and follow-up call questions
- Work with sales team when closing sales
- Track weekly, monthly, and quarterly performance and sales metrics
- Meet all sales quotas and goals
- Assist sales representatives and team to meet and exceed goals

IT Skill		
CCC	Course On Computer Concept	Knowledge in Software.
TOT Certificate	Certified Retail Trainer	Retail Sales Associate

Educational Information			
Degree/Exam	Board/Institute	YearOf Passing	Percentage
PDBM (Professional Diploma in Business Management)	UK University (WLC Collage Pune)	2014	M-Merit
B.COM	BAMU	2011	55.91%
Diploma in Agri Business Management	YCMU	2007	68.19%
12 <sup>th</sup>	Maharashtra Board	2006	63.66%
10 <sup>th</sup>	Maharashtra Board	1999	49.46%

PDBM(Marketing)Project.	
Title	Telecom industry.
Team Size	Self
Description	Conducted a study on the Telecom industry featuring product range and competitors

**Personal Detail.**

**Name** : Sikandar Madhukar Kawade.  
**Date of Birth** : 13<sup>th</sup> Aug 1982.  
**Gender** : Male.  
**Marital Status** : Married.  
**Address** : Sara Siddhi, Duplex No96, Beed ByPass Road, Devlai, Satara  
Parisar Aurangabad Pin 431005  
**Language Known** : English, Hindi, Marathi (Read, Write and Speak).  
**Hobbies** : Travelling and Reading Newspaper

**Declaration.**

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

Date:-/ /

Place:-

Sikandar Madhukar Kawade