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|  SACHIN DATTATARAY SHINDE Relationship manager |
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| CONTACT +91 70409 97262Email iconsachindshinde83@gmail.comDOB - 01-Dec-1981EDUCATIONBachelor of Arts2007-2008HSC - 2000SSC - 1998lANGUAGESNative Marathi,Hindi, English | PROFILE*Hardworking Relationship Manager proficient at devising personalized solutions to meet all types of customer demands. Positive and upbeat team player and clear communicator with demonstrated success over years of experience. [Relationship Manager] and dedicated team player experienced in overseeing operations of individual and multi unit facilities. Develops successful programs to improve profitability. Seeking new position with exciting challenges where great skills will be valued. Inspired and motivated to help customers build financial independence. Highly-motivated employee with desire to take on new challenges. Strong worth ethic, adaptability and exceptional interpersonal skills. Adept at working effectively unsupervised and quickly mastering new skills.*  |
| SKILLS* Client Engagement
* Relationship Management
* Regulatory Compliance
* Effective Customer Communication
* Sales and Marketing
 | EXPERIENCE**HDFC BANK PVT LTD. - PUNE, INDIA** **BANKING OFFICER.**FEBRUARY 2008 - OCTOBER 2015Worked as Corporate Relationship Executive for Salary Account Opening of Employees working with MNC companies. Maintaining good relationship with existing corporates and try to get maximum business.With Account opening trying to get maximum business of Loan’s and Insurance products.Provide good service to customers.**HDFC SALES PVT LTD - PUNE, INDIA RELATIONSHIP MANAGER**JANUARY 2016 to 31 JANUARY 2024.Getting Leads of Home Loan customers from HLE.Meeting with customers and Selling Life Insurance, General Insurance and Health Insurance plans to Home Loan customers.Making Joint calls with HLE for Loan protection products.Login and issuance of Life, General Insurance policies with the help of Channel partners.Achieving targets of every month and trying to qualify for more incentives.**AXIS BANK LTD - PUNE, INDIA** **SENIOR RELATIONSHIP MANAGER**01 FEBRUARY 2024 – 09 SEPTEMBER 2024Home Loan sourcing for Axis Bank Ltd. New Home Loan cases for Kohinoor Group. |
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Declaration:

I hereby declare that the above mentioned information is true to the best of my knowledge.

 Signature.