# Satyam Pathak

Pune, Maharashtra Contact: 6299028582

Email: pathaksatyambhu@gmail.com

#### **Profile**

Sales Associate with 3+ Experience in increasing sales target, Having excellent customer service, sales, and product knowledge. Focused on customer relations and their requirements. I am enthusiastic and very active to learn more and grow in the retail field.

## **Work Experience**

- 2 years of experience at Royal Jewells, Varanasi.
- I have Handled 30+ Customer per day in peak season with 80% positive feedback.
- 1 year of experience in Sales at Aditya Birla Indriya Jewells, Pune.
- I have also worked as a Team Leader and handled all responsibilities well for 3 months in Aditya Birla.
- I am involved in managing all data of clients securely and accurately.

### **Professional Qualification**

- Good knowledge of MS Excel, Power Point.
- Basic knowledge of **Networking, Sales, Data management**.
- Good Communication, Listening, Team Management Skill.
- Excellent Leadership skill and Responsible.
- Ability to increase sales through upselling techniques.

### **Academic Qualification**

- 10th pass out from U.P. Board
- 12th pass out from U.P. Board
- BA (Sociology) from VKS University, Ara, Bihar

#### **Achievement**

- Best Employee of the Year Award and certificate from Aditya Birla Indriya Jewells.
- Achieved 100% sales target Every month within the deadline.
- **Exceptional contributor** of the year award and certificate.

#### **Extra Activity & Hobbies**

- Volunteer multiple Events in college and Jewell's store.
- Participated in BHU armed force camp.
- Love and enjoy cooking.
- Travelling and meeting new people.

### **Preferred Location**

Delhi, Gurgaon, Pune