

SUNIL KHANDARE

Relationship Executive and Sales Marketing

📞 7875916154

📍 Aurangabad

✉️ sunilkhandare59@gmail.com

SK

EXPERIENCE

02/2024 - 05/2024

PUNE

Senior Sales Executive

ASEGO TECHNOLOGIES LLP

Daily visit to travel agent and maintain relationships ask ticket booking travel date the give quotation premium plan and explain policy benefit coverage it's all work

- Which of your achievements match the job you're applying to?

08/2021 - 09/2023

Aurangabad

Relationship Executive

ORRA FINE JEWELLERY PVT LTD

Sales IIS scheme and GIS scheme and diomond jewellery gold jewellery went to Exhibition then ground work filed work

meet to professional doctor, engineer teacher govt servants B2B ,B2C it's all work

- Which of your achievements match the job you're applying to?

02/2019 - 04/2021

Aurangabad

Sales Executive

SPECTRUM INSURANCE DISTRIBUTOR PVT LTD

Daily visit to Client Give Explain policy benifits and cold calling hot leads generated business negotiate to customer then enroll

Policy Customer satisfaction is good work

- Which of your achievements match the job you're applying to?

06/2011 - 07/2013

Pune

Customer service Associate

SERCO BPO GLOBAL PVT LTD

Inbound Call verification identify adress active sim card provide good service caller tun recharge plan it's all work

- Which of your achievements match the job you're applying to?

EDUCATION

Aurangabad

MBA (Marketing)

Department of management sciences (DR BAMU)

06/2013 - 04/2016

BBA

King's College, (jalna)

SUMMARY

A relationship executive typically refers to a professional who manages and nurtures relationships with clients or customers on behalf of a company or organization. They often serve as a point of contact for clients, addressing their needs, concerns, and inquiries to maintain strong and positive relationships. This role often involves communication, problem-solving, and customer service skills to ensure client satisfaction and loyalty

STRENGTHS

Partnership Growth

Established 5 key partnerships to negotiate strategy and development which increased sales growth by 30%.

Clear Communications

Liaised across 250 potential clients to communicate negotiations which led to 50 new clients.

ACHIEVEMENTS



Mejor project digital marketing and work assignment and Mejor project digital marketing and work assignment

Why are you proud of this achievement?

LANGUAGES

MARATHI
Native



HINDI
Native



ENGLISH
Native

