



Sharan Kashigar.

Summary:

Highly motivated Operations & Marketing expert with track record of implementing a knowledgeable skills. Also an experienced professional with 10+ years of experience in Supply Chain & Operations processes currently looking for suitable position with a progressive organization where my skills will be fully utilized.

Skill Highlights.

- Pro-active, organized & an individual & Team Player.
- Strong decision maker
- Complex problem solver
- Service-focused
- Team Handling
- Expert knowledge of the Operation process & Effective Marketing techniques.
- Strong positive attitude & quick Learner with adaptability.

Experience Details:

Area Operations Manager – (Apr-2022 to Present)

DTDC Express Limited, Hubli

- Maintaining Overall North Karnataka Branches (13 Branches).
- Managing NROK Region for First Mile, Middle Mile & Last Mile Operation Process
- Channel Management and Handling Retail Business with B2B.
- Plan, implement and monitor the regional operational strategy.
- Evaluate performance using key metrics and address issues to improve it.
- Ensure quality consistency across the region.
- Formulate fruitful business development strategies to ensure long-term success.

Senior Executive - Operations – (Aug-2018 to Apr-2022)

Instakart Services Pvt Ltd, Dharwad.

- Managing Assigned Hubs on First Mile & Last Mile Operation Process
- Managing inbound & outbound every day without any mismatch.
- Promote and manage change to support Continuous Improvement
- Handled 04 Hub Operations in the region.
- Managing team performance and progress.

Area Sales Manager – (Aug -2012 to June 2018.)

Sarpan Hybrid Seeds Pvt Ltd, Hubli

- Conduct market research for assigned area to identify customer needs.
- Product Advertising, Promotion, Sales & Sales Collections.
- Channel Sales, B2B Sales and B2C Sales.
- Ensure the availability of stock for sales and demonstrations.
- Participate on behalf of the company in exhibitions or conferences.
- Handled complaints or objections of Customers.

Education:

1. PGDM/MBA-2012- (Marketing & Finance) **Bharatiya Vidya Bhavan-Dharwad.**
2. BBA-2010. **Karnataka University Dharwad.**
3. PUC - 2006 **Bassel Mission PU College Dharwad.**

Contact Details

Mob:

+91 8050680018

Email ID:

kashigarsharan@gmail.com

Address:

Plot no 1914, CTS NO 6817 sect no 09 Anjaneya Nagar, Near Primary Health Centre BELAGAVI-590016.

Certifications:

1) Diploma in HR

(Recruitment & Payroll Management) (certificate): **Payroll, Account With Tally, Finance, Soft Skills**

2) Tally 9.0 ERP

(certificate): Nidavani Institute Dharwad.

3) Well known with

- i. MS-Excel
- ii. MS-PowerPoint
- iii. Browsing Skills
- iv. Good in Analytics
- v. Presentation Skills
- vi. Tableau & Power BI

Languages Known:

- 1) English
- 2) Hindi
- 3) Kannada
- 4) Marathi

Declaration:

I hereby declare that information mentioned above is true to the best of my knowledge and belief.

Place: Belagavi

Date:

Sign: Sharan Kashigar.