#### **Summary**

Experienced Field Officer with a demonstrated history of working in the agriculture industry. Skilled in Microsoft word, sales, communication. Sales management and market analysis. Strong Community and social services professional graduated from college of agricultural engineering and technology- Sangulwadi.

#### **Experience**

#### From July 2023 to Until now

#### TCD- Farm Machinery Sales (Mahindra - Swaraj division)

- New Distributer & Dealer Scouting and development.
- Responsible for generating sales enquiries in association with the dealership team.
- Conduct events for Farm Machinery Promotions.
- Working with Dealerships to support, plan, promote and increase sales of Farm Machinery.
- Identify & develop relationships with relevant customershaving potential to become customers of Farm Machinery.

#### From 10/2021 to 06/2023

#### TAFE Tractors - J Farm Services.

- Promotion of J Farm Services App (similar to ola-ubber app) infield.
- Registration of farmers details in the app who does rent the business (Give Tractors and implement on rent) and generate orders.
- Registration of small and marginal farmers in the app and generate orders for renters.
- To organize marketing activities in to promote J Farm Services app at Ground.

#### **Professional Training**

- Northern region farm machinery training and testing institute, Hissar Harayana.
- Kisan Crops Fertilizer, Satara (Field Officer).
- Sakas Milk and Milk products Patan, Satara.
- Siddhanath Milk and Milk Products Dhamner, Satara.
- Last Year Inplant Training in Irrigation and drainage engineering at Agrinext Consultancy Pune.

#### **Education**

Examination	Percentage/	Board/University	Year of
passed	CGPA		passing
B.tech (Agril Engg)	7.00	Dr.B.S.K.K.V,	2021
		Dapoli	
H.S.C	51	Kolhapur	2016
S.S.C	80	Kolhapur	2014



**Er.Vipul Pawar** 

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### Contact

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## **Highlights**

- Capable to delive into the new leading technologies and processing practices.
- Ability to work well in both a team environment and individual.
- Experience for handling multiple projects at a same time.
- Strong troubleshooting capabilities.
- Good Handwriting

# **Computer skills**

- Basic knowledge about computer, Microsoft PowerPoint, MS-word, MS-Excel.
- Good Browsing skill of internet surfing and searching. Completed CIT.