

PRASHANT SHINDE

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Professional Summary

Experienced jewelry sales consultant with over a decade in the industry, specializing in customer service, sales strategy, inventory control, and team supervision. Adept at boosting sales and ensuring smooth store operations across leading jewelry brands.

Work Experience

- **Siddhanath Silver Palace (Solapur) - SILVER WHOLESALER** April 2003 TO Feb 2007
 - Inventory management
 - old silver recycling
 - customer relations
- **BIG BAZAAR(CHINCHWAD) (UNIT OF PANTALOON RETAIL(INDIA)LTD)** FEB 2007 TO MAY 2008
 - handling cash
 - closing report match as per transaction (cash, card, online)
 - cheque submit to bank
- **Forever Precious Jewellery** June2008 To Aug 2012
 - handling all store transaction process
 - old gold valuation
 - inventory management
 - quality checking
- **MALABAR GOLD & DIAMOND LTD** SEP 2012 TO FEB 2015
 - speciality for stock selection
 - order follow-up to factory ,

- **TANISHQ (TITAN INDUSTRIES LTD)** MAR 2015 TO MAR 2016
 - Selling skill in management
 - handling team and quality checking,
- **PNG jewellers (GK jewellers)** MAR 2016 TO NOV 2024
 - supervisor all store provcess handling
 - cashier , old gold valuation , stock inward outward
 - gold melting , staff training , quality checking
- **INDRIYA (ADITYA BIRLA JEWELLERY SHOP) Senior Jewelry Consultant** Jul 2024 - Present
 - Leading inventory checks and quality control
 - Driving counter and branch sales
 - Overseeing and mentoring sales teams

Education

Bachelor of Commerce (B.Com) – Appeared | 2013

HSC - Pune Board | 2012 | 55%

SSC - Pune Board | 2003 | 52%

Key Skills

- Retail Sales & Customer Service
- Inventory & Stock Management
- Team Leadership
- Quality Assurance
- Jewelry Product Knowledge
- Sales Target Achievement

Languages

- English
- Marathi
- Hindi

Personal Info

- Date Of Birth - 10/08/1987
- Father's Name - Mr Mahadev.Namdev.Shinde
- Gender - Male
- Marital Status - married
- Language Known - English,hindi,Marathi

Awards & Achievements:

- Active Participation in College Activities
- Nominated Best Player in College & Big Bazaar (i.e. Cricket & Volleyball)
- Nominated By Big Bazaar Employee The Month (May 2007) ▪

Retail-Job Description :

- ✓ To ensure that the customers receive the best service possible at all times.
- ✓ Customer complaints are satisfactorily resolved.
- ✓ To produce with the Store manager the sales estimates targets, and daily sales report (section wise report).
- ✓ Reporting to the Store manager regarding day to day selling operation.