

# RESUME

Sachin Dinkar Yadav.  
26 years experience in sales & office operations.  
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## **Career Summary:**

Sales and office operations with 26 years experience.  
Recruited and managed peoples and lead team, motivate team to meet targets,  
All net bank operations, Tally Bank and cash on daily basis, Handling operators and motivating them to achieve targets, Inventory Audit, Basic accounting in Tally ERP, Operating Company Softwares etc.

## **Work Experience:**

1] Present Job Details:

**Organisation:** The Distribution Beacon LLP, Satara  
(Super Stockiest of Cadbury, Haldiram, Kellogg, RamBandhu, Gowardhan, Emami, Tata Consumer, Perfetti & Tata Indicom Retail Shoppe)

**Designation:** Manager (Office Operations, Sales, Purchase, Basic Accounting, Net Banking, EPF-ESIC and Tax challans creating and feeling, Manage Inventory, Dispatch & Transportation Planing etc.)

Period: From April 2007.

Working area: Satara .

2] **Organisation :** C. G. Marketing pvt. Ltd .( c.& f . for P & G +GILLETE)

**Designation:** Sales Executive.

Period : Aug 2006 – March 2007.

Working area: Satara, Ratnagiri

Planning sales target territory wise, channel wise & brand wise .

Managing merchandising activities .

Other key skills: Objection Handling , New product launching ,Focus brand ,Focus SKU, Big Day, Disply Execution etc.

3] **Organisation:** Kleenage products India pvt Ltd.

**Designation:** Sales Representative.

Period: July 2002 to July 2006

Working area: Satara ,Ratnagiri, Sindhudurg.

4] **Organisation:** Parrys Confectionery Ltd.

**Designation:** P.S.R.

Period: May 2001 to June 2002

Working area: Satara, Ratnagiri, Sindhudurg.

5] **Organisation:** Satara Cosmetics (Distributor-Colgate Palmolive)

**Designation:** R.D.Salesman (Satara City)

Period: June 1998 to April 2001

**Educational Qualification : B.A.**

**Additional Qualifications:**

- 1) English Typewriting (Speed 40 W.P.M.)
- 2) Marathi Typewriting (Speed 40 W.P.M.)
- 3) Certificate Course in MS-Office (06 Months)
- 4) Knowledge of Tally ERP since last 17 years.

**Personal Information:**

Name: Sachin Dinkar Yadav.

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Shree Balajinagar Apartments,  
406 Mangalwar peth ,  
Satara- 415002.

Maharashtra.

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Marital Status: Married.

Date of birth:13th July1976

Place: Satara

Date:

(Sachin Dinkar Yadav)