**SALES AND MARKETING**

**VISHAL CHAVAN**

**Contact :8904818132,8971620498. mail}vishus55527@gmail.com**

**ABOUT ME:**

I am a simple person who has a tendency to learn from anyone, anywhere, anytime. I like to work in a competitive environment accepting the challenges that come in my way. Also I have ability to work efficiently as an individual & in teams as well.

**Personal Details**

 **Date of birth 27 AUG 1983.**

**Address 632/2 , 4th cross, Vijayanagar**

 **Hindalga,**

 **Belgaum 591108.**

**Fathers name Shri. Surendra D Chavan**

**Mothers name (Late)Sou. Sulabha S Chavan**

**Languages English, Hindi, Marathi,**

 **Konkani,Kannada.**

**Martial Status Married**

**SON 7Yrs**

**Nationality Indian**

 **Preferred Industry Consumer goods,Hatdware**

**EDUCATION:**

**Education**   **: B.Com. from Shivaji University**

 **Kolhapur2004.**

 **SSLC from HHSH Belgaum mar1999**

**Total works experience : 23+ Years.**

  ****Current location : Belgaum,Karnataka (591108)****

****Location preference :** BELGAUM , GOA ,**

**Expected CTC : 3.50**

**COMPUTER KNOWLEDGE:**

* **Operating Systems: Windows Xp.**
* **Packages: MS Office, Basic Internet Knowledge.**

**CAREER Objective:**

As a hard working aspirant, I look forward for a job in which I could enhance my skills both as a professional and as a person. I expect this to help the organization to grow a position, which I eventually hope to do.Responsible for performing planning, organizing, staffing, directing and controlling functions for the organization

**WORKING EXPERIENCE.**

1. **Vijay Agency (Belgaum)**

 **Hindustan field services(Belgaum)**

 **(Reseller of Hindustan Unilever ltd. Personal Products Division)**

 Working as a **Marketing Executive from April 1998 to Feb 2013 .**

 **Current CTC : 2.25**

  **2. Siss India pvt. Ltd (Belgaum)**

 **(Reseller of Emami India pvt.ltd. Personal Products Division)**

 Working as a **Marketing Executive from Feb 2013 to Feb 2019** .

 **Current CTC : 3.30**

 **3. Gadre Tea co.Kolhapur India pvt.ltd.(Belgaum)**

 **(Business Developments Mananger of Gadre Tea Co. pvt. ltd. )**

 Working as a **Business Developments Mananger** from **feb 2019 to Dec2023**

 **Current CTC : 3.40**

 **4. Aasaam Jobs pvt.ltd.(Belgaum**)

 **(Sales Executive of BIC Cello India. pvt. ltd. )**

 Working as a  **Sales Executive** from **Jan 2023 to Mar 2023.**

 **Current CTC : 3.42**

**worked with Hindustan Unilever ltd company as a brand promoter 2yrs1998**

**Skills**

**Experienced Sales Support Coordinator with a demonstrated history of working in the consumer goods industry. Skilled in Sales, Good Communication and ConvincingSkills,Direct Sales, Sales Process, Sales Presentations,sales promotion and Sales Operations. Strong support professional with a Bachelor of Commerce - BCom focused in Specialized Business Development, Sales, Custome Service, Customer Relationship Management, Problem solving aptitude skills,with ability to conceptualize the right solutions for complex and diverse business needs,Merchandising and Marketing Operations with strong understanding of the management, soft and people’s skills, excellent communication, leadership and planning skills, Cold Calling Skills, Close the Deal Skills, Build a Stronge relationship Skills, Focus The Oriented Target Skills, from Shivaji University, Kolhapur.**

**DECLARATON:**

I hereby declare that the information mentioned above is true to the best of my knowledge and belief.

**vishus55527@gmail.com Date Place : Belgaum**

 **Vishal S Chavan**